

ARE THERE HOLES IN YOUR WHOLESALE DISTRIBUTION?

As your business needs grow and change do your IT systems always keep pace? Introducing new elements to your IT solution can be expensive and time-consuming and be perceived as introducing unwelcome risk.

The challenge is to find a Solution Provider that understands your business and that can provide a range of products that fit easily and painlessly into existing solutions while offering immediate business benefit.

Trinity have been producing solutions exclusively for Distribution companies for over twenty years. Their reputation within the ISV community was confirmed with the purchase by MBS of four of their twenty-eight modules, including Extended Pricing and Advanced Distribution.

Find out how Trinity could be the one-stop shop for all your distribution needs.

Additional Charges	<i>Automates addition of extra sales lines</i>
Catalogue Based Sales	<i>User configurable order entry interface</i>
Catchweights	<i>Sell / buy by quantity, bill exact weight</i>
Consolidated Invoicing	<i>Multiple shipments—one invoice</i>
Customer Call Scheduling	<i>Manage call outs to customers</i>
Customer Templates	<i>Buying lists and history on-line</i>
Distribution Enhancements	<i>Item aliases, reason codes and more</i>
Duty Processing	<i>Manage inventory in bond</i>
Extended Pricing Enhancements	<i>Cost plus pricing, order volume pricing</i>
Front Counter	<i>Point of sale for trade business</i>
Inter-Site Transfers	<i>Full business process control of ISTs</i>
Item Life Cycle	<i>Manage items from cradle to grave</i>
Item Manager	<i>Wizard driven item creation</i>
Linked Item Selling	<i>Create up-selling opportunities</i>
Price Negotiation	<i>On-line "haggle" window for sales team</i>
Purchase Rebate Discounts	<i>Monitor time-based discount agreements</i>
Re-Order Level Management	<i>Automate re-order point review</i>
Reserved Stock	<i>Set-aside stock and call-off sales orders</i>
Returns Management	<i>Keep control of returns processing</i>
Sales Pattern Analysis	<i>Identify customer buying trends</i>
Sales Rebate Discounts	<i>Monitor time-based rebate agreements</i>
Unit of Measure Management	<i>Packs and splits, main inventory unit</i>
Vehicle Load Planning	<i>Plan routes, assign shipments, build loads</i>
Vendor Price Management	<i>On-line price lists; buyer decision support</i>

FOCUS ON

Trinity

Worldwide Availability

Trinity solutions are sold and implemented throughout the world by Trinity's partner channel of Great Plains resellers.

Leading UK reseller

As a leading UK reseller in its own right, Trinity has over twenty years experience of the wholesale distribution sector.

Development Expertise

Trinity was named MBS European Solution Developer of the year in 2002. Trinity provide customisation services to the Great Plains community.

Solutions chosen by MBS

Four of Trinity's modules have been purchased by MBS and incorporated into the core Great Plains product set, Extended Pricing, Advanced Distribution, Advanced Picking and Available To Promise.

Learn more about Trinity products

- Visit the website www.trinitypartner.com
- Ask for a WEBEX demonstration via the website
- Download the products
- Ask your reseller if they are a Trinity Partner / Distributor
- Contact partner@trinitycomputers.co.uk to learn more
- Contact your local reseller at the number / address below



CONTACT TRINITY AT

partner@www.trinitycomputers.co.uk

www.trinitypartner.com

Telephone +44 (0) 161 406 2310

from North America dial
011 44 161 406 2310



Top 10 Customer Questions Answered

How can I find out more about the range of products?

Visit our website www.trinitypartner.com. Here you will find details on all of our modules plus a PDF datasheet that you can download for each of them.

Can I get advice on what I need to meet my business requirements?

Drop us a line at partner@trinitycomputers.co.uk. We will be glad to discuss it and help you all we can.

Can I try out the software for free?

Yes you can download Trinity Solutions from www.trinitypartner.com. You can also download the manuals and a set of step by step tutorials for each module. If you need to try them out in a company other than The World On-Line (TWO), we can provide temporary keys.

I'd like to see the software working before I buy, but don't have time to set it up myself

We'd be happy to offer a one-to-one WEBEX demonstration that is geared to individual requirements. You can request a WEBEX at www.trinitypartner.com

Will my staff and I need training?

All of the modules are written in Dexterity so they integrate seamlessly with existing Great Plains systems. Using the on-line manuals and tutorials, in many cases users can self-train or implement or do this with help from the reselling partner. Trinity also run training courses for partners and can deliver tailored on-line one to one training to end-users.

What if I still need customisation ?

We have unrivalled knowledge of the Distribution Series and a team of highly skilled developers. Where possible we will also add your code to an existing module so that you have a guaranteed upgrade path as part of your standard enhancement plan.

How do I get Support ?

Typically Trinity products will be purchased by the end-user via their reseller. That reseller will provide initial "how to use" support, but can call upon Trinity for further assistance and for error correction. Occasionally, with the agreement of the reseller, Trinity will also sell to and directly support end-users.

What about upgrades ?

As a Certified Solution Developer, Trinity undertake to have compatible versions for new Great Plains Edition versions within 90 days of their release date. You will often find that these new versions contain significant enhancements to the product. These are free as part of the enhancement contract.

Where do I get prices ?

There are price lists on the website—www.trinitypartner.com containing details of enhancement and support costs.

How do I order ?

Resellers can request a quote by specifying the modules and the number of registered Great Plains users.