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**Leathams Plc announce major investment in
Microsoft Great Plains solution from Trinity**

Manchester, UK – 31st October 2005 – Leathams Plc, a leading UK supplier of authentic fine foods and ingredients, has announced the purchase of Microsoft Great Plains from Trinity as part of a major investment in the company's IT systems.

The new fully integrated 60 user system will cover every aspect of the food wholesaler's business including finance, telesales, warehousing, journey planning, vehicle loading, purchasing and demand forecasting.

Leathams has established an enviable reputation for sourcing food and ingredients of the highest quality from across the globe. This passion for food has driven business growth and the company expects their new IT system to provide the flexibility that they need to support a dynamic organisation focused upon exceeding customer expectations. Commenting on their investment, Terence Faulkner, Managing Director of Leathams observed: "We want our computer systems to help us provide our customers with the best possible service and we want to make it easy for them to do business with us. My department heads need immediate access to key information that allows them to monitor our performance and I believe the new system will take us forward significantly in this critically important area."

"We are delighted that Leathams have chosen Trinity to supply their new Microsoft Great Plains system" says Carl Bolus, Sales & Marketing Director for Trinity. "This is a very important new installation for Trinity and a major step forward for Leathams in terms of information technology. Our in depth knowledge of the food distribution sector has been central to winning their confidence and we look forward to translating that knowledge into a first class solution for their business".

The management of catchweighted products throughout the supply chain is particularly important to the company, along with batch traceability and the control of date sensitive stock.

Roland Moorcraft, IT Manager for Leathams said "Our existing system has proved inflexible and has failed to meet our expectations on catchweights. We visited several Trinity customers to make sure that they were capable of delivering on their promises and we saw the proof we needed. It was obvious to us that Trinity really understood the needs of companies in the food wholesale business and they have shown us that they can translate this understanding into successful business systems." He went on to say "Prior to selecting Trinity and Microsoft Great Plains we carefully assessed the alternatives, including the latest upgrade from our existing supplier. Microsoft Great Plains stood out as being more flexible, functional and industry focused. In addition, Microsoft has a clear commitment to providing the very best business application software for midmarket companies and we know that Leathams are choosing a solution with a huge R&D budget behind it and a long term future".

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Editor's Information:

About Trinity Computer Services Ltd:

Since becoming a Microsoft Business Solutions reseller and developer, Trinity has established itself internationally as a leading provider of systems for the Food and Beverage distribution industry. Building on the Microsoft Great Plains platform, Trinity have developed a comprehensive solution for all aspects of this specialised market. As well as numerous F&B sites of their own in the United Kingdom Trinity solutions have been selected to support sales to this sector in over thirty other sites across North America, the Caribbean and the rest of the world. Trinity's Food & Beverage Solution is now actively promoted by MBS as the product of choice to support core Microsoft Great Plains in this market sector.

About Leathams Plc:

Leathams Plc, under joint managing directors, Terence Faulkner and Chris Waters, is an independent company with over 130 employees, specializing in the provision of fine foods to foodservice, manufacturing and retail markets across the UK and Eire.

The business was originally established in 1980 as a partnership by brothers Mark and Oliver Leatham, selling game to the restaurant trade in London. Twenty-five years on leading chefs, caterers, food manufacturers and retail consumers continue to rely on the company for consistent quality and innovative ingredients. 2,000 specialist products are currently supplied in the Delicatessen, Grocery, Meat & Poultry, Patisserie & Bakery categories. Sourced from around the world, these include carefully selected ranges under our award winning Brands - Merchant Gourmet®, SunBlush®, Charcuti® and Chefs Brigade®.

A dedication to innovation, quality and customer satisfaction, remain the core principles that drive the business and with the ability to operate 24/7 service levels can be uniquely tailored to the specific requirements of each customer.

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