

excellence through understanding

TR\N\TY



solutions for distribution

Solutions for today and the future

As a distribution organisation, among your concerns is the need to maximise sales opportunities and build successful relationships with customers and suppliers alike. Your success will probably be aided by an ability to minimise costs and automate business procedures to ensure that effective use is made of your financial and manpower resources.

An imperative today is the availability of good quality information on the key aspects of your business to help


you improve customer interaction and levels of service.

In addition, you may want to look for better ways to handle applications such as product traceability, warranties or service management. An ability to develop your installed systems as requirements change over time is also crucial.

In IT terms this means you need future facing software solutions that have scope, adaptability and accessibility as well as specialist distribution capabilities... characteristics present in all Trinity solutions.



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Trinity Computer Services designs and delivers highly effective business solutions to distribution organisations.

We've built our success over the last 25 years, meeting a variety of requirements in distribution markets as diverse as food, drink, paper, stationery and scientific equipment.

With the help of industry standard software tools and our proven skills in software development, implementation and support, we provide IT solutions that can deliver real business benefits.

Trinity's knowledge and experience have been key contributors in our ability to supply effective distribution solutions. For the future, continuing to provide excellence through understanding our markets and the technologies that serve them remains a core business objective at Trinity.

foundations for successful distribution

Partnering for success

The dynamics of a competitive market demand that any business solution must rely upon a strong but flexible technology platform in order to enjoy long-term success.

In building a solution capable of embracing change, Trinity combines its own software development and implementation experience with the power and versatility of market leading software technology from a global organisation, Microsoft Great Plains.

Using Microsoft Great Plains software adds important dimensions to our distribution solutions:

- Microsoft Great Plains' commitment to product investment.
- Enterprise-wide range of integrated business applications.
- Scalable, flexible software with a worldwide installed user base.
- Extensive e-business capabilities.
- Standards oriented software solutions.

Adding the distribution focus

Trinity understands how well-designed software can improve the operational effectiveness of your business.

Drawing on our extensive experience of developing software for distribution companies, we have built a range of add-on software modules that complement and integrate with Microsoft Great Plains software.

The modules deliver a broad range of specific distribution functionality, including Advanced Pricing and Promotions, Call Scheduling and Vehicle Load Planning.

Conscious that distribution needs change over time, Trinity has a structured process of product development and enhancement to ensure that we continue to offer relevant functionality to our customers. In tandem with our working relationship with Microsoft Great Plains, these procedures also help ensure the adoption of new technology giving our customers speedy access to the benefits available.

Delivering the solution

Successful software solutions are only possible if underpinned by effective implementation and support.

We have developed a proven methodology that adds structure to the implementation process, central to which is the Trinity and customer project teams working together to deliver systems on time, to specification and within budget. Project management, implementation support and training are the main elements of this process, backed up by a comprehensive set of continuing support services. Our sales and project teams are comprised of specialists with a strong blend of technical expertise and knowledge of the distribution industry, allowing us to deliver high levels of service throughout the installation and support process.





*myridas*TM solutions for distribution

The power of technical expertise combined with a clear understanding of distribution

Myridas solutions from Trinity, brings the robust and innovative software of Microsoft Great Plains together with the experience of Trinity in developing and installing systems in distribution businesses.

Myridas is a comprehensive range of software solutions that can be configured to meet your specific distribution requirements, to provide a solution optimised for your organisation.

Rich in functionality, providing system design flexibility and easy to use, Myridas is a distribution solution designed to help you derive real advantage from your business systems both now and in the future.

Trinity... delivering excellence through understanding.

TRINITY

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