



Press Release

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Trinity Continues Progressive Development Program For Microsoft Great Plains Partners

Over the past two years Trinity has followed a progressive software development program, releasing an impressive 14 distribution modules into the Microsoft Great Plains partner channel. The aggressive development schedule has been supported by a strong Dexterity development team, technical support desk, training and implementation services.

Interest in Trinity's Myridas distribution modules has gathered momentum, with module sales through Microsoft Great Plains partners in the UK, Europe, US and South Africa. In addition, Trinity's own pricing module, sold to Microsoft Great Plains in summer 2001, has now been released in eEnterprise as Extended Pricing.

The Trinity Partner Program, initially provided for Microsoft Great Plains partners in the UK, has since been extended to support partners around the World, providing access to Myridas distribution modules for resale to their current and prospective customers.

Development of Myridas modules continues, with the latest modules providing further key functionality required by distribution companies. These modules, released in April 2002 include: Catalogue Based Sales, Inter-Site Transfers and Returns Management.

➤ **Catalogue Based Sales**

The Catalogue Based Sales module enables order takers to increase sales, improve productivity and offer better customer service. Through a number of additional features including, Catalogue and Screen Search, Item Catalogue, Item Display and Information Point, operators are able to find information more quickly and view this in a more productive format. These features are critical in a distribution environment, where order takers are required to process orders quickly and accurately, finding substitute products where necessary, whilst providing a high level of customer service.

➤ **Inter-Site Transfers**

In a multi-site distribution environment the management of inter-site transfers can be critical to operational effectiveness. Whether it for the re-distribution of stock from a central warehouse to satellite depots or simply to control ad-hoc inventory movements inventory between locations, Myridas Inter-Site Transfers brings new levels of control and automation to this important business process.

➤ **Returns Management**

The Returns Management module speeds up the handling of customer returns and improves operational control. New functionality allows for the printing of collection notes, whilst returns documents can be based upon invoices, ensuring that only valid returns are processed.

Trinity have three new modules scheduled for release in September 2002, maintaining the innovative and progressive development program that Trinity has followed over the past two years. To find out more about any of the Myridas modules available as part of the Trinity Partner Program visit the Trinity Partner website, www.trinitypartner.com or email partner@trinitycomputers.co.uk.

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