

## Sales Navigator

From having a customer on the phone to simply wanting to audit recent or historical sales orders, you should be able to access the required information as quickly and easily as possible. With the search functionality of Sales Navigator all your sales order details are just a few clicks away. Whether you want to retrieve item details from a historical order, check orders from a variety of customer addresses, or search for sales orders that have not yet been fulfilled, Sales Navigator provides the power for complete control over and access to your sales documents.

### Key Features

- **Sales Document Search** Sales documents can be searched for by customer, address or order status. Documents meeting search criteria are displayed with all relevant details and a breakdown of ordered items
- **Document Creation and Zoom** Documents returned from searches can be displayed immediately in their entirety with a quick zoom function, enabling the user full access to a customer's sales history. Alternatively they can click the Create Order button to quickly create an order for a pre-selected customer / address
- **Advanced Searches** It may be the case that you have hundreds or even thousands of sales orders for a particular customer / address. Advanced searches enable you to further refine your search by customer, address, document or even documents with outstanding order lines on them
- **Default Site Search** To increase speed of use it is possible to set up a default site that will automatically be used in the sales document search. Alternatively you can set up user defined default sites, to ensure that your users are only searching the site that is relevant
- **Outstanding Lines Check** Provides the user with a complete view across orders of all outstanding lines
- **Customer Enquiry** One click to a snap-shot of the current state of the customer account

Microsoft Dynamics™ GP

FOR WHOLESALE DISTRIBUTION

### Focus on... Trinity

#### Worldwide Availability

Trinity solutions are sold and implemented throughout the world by Trinity's partner channel of Microsoft Dynamics GP resellers. There are over thirty modules for Distribution, available singly or as part of Industry bundles. Trinity products are distributed in America via Azox. Contact [trinitysales@azox.com](mailto:trinitysales@azox.com).

#### Development Services

Trinity was named Microsoft European Solution Developer of the year. Trinity provide customization services to Microsoft Dynamics GP users.

#### Solutions Chosen by MBS

Four of Trinity's modules have been purchased by Microsoft and incorporated into the core Microsoft Dynamics GP product set: Extended Pricing; Advanced Distribution; Advanced Picking and Available To Promise.

#### Learn more about Trinity Products:

- Visit the website [www.trinitypartner.com](http://www.trinitypartner.com)
- Ask for a WEBEX demonstration via the website
- Download the products
- Ask your reseller if they are a Trinity Partner/ Distributor
- Contact [partner@trinitycomputers.co.uk](mailto:partner@trinitycomputers.co.uk) to learn more
- Contact your local reseller at the number / address below

## Sales Navigator

### Application Power

- **Front End for Sales Transaction Entry** The Sales Navigator module has been designed to provide required functionality for quickly and easily locating and identifying sales documents, with drill-down to order line level. Your sales administrators can find customer order documents and associated information with the minimum of effort, leaving them free to concentrate on your customers requirements. The easy access to information eliminates the need for expensive and time consuming call backs
- **Synergised Enquiries** Traditionally you can enquire for information by customer, by sales documents, by delivery item, etc. Sales Navigator combines these facilities into one synergistic tool, providing you with a portal for identifiability and traceability over all aspects of sales orders.
- **Complete and Seamless Integration** Seamless integration with Myridas Customer Templates and Catalogue Based Sales enables you to quickly jump to customer template or catalogue information. You can even link directly into the Microsoft Dynamics GP Inventory Available To Promise window

#### SEARCH

Simple search to produce extensive information

## Distribution Markets

### Exceptional customer service

Successful distribution means being able to deliver consistently high standards of customer service. Trinity software is geared to ensuring that this can be achieved without fail. Particular modules are especially applicable in high volume, fast service environments - even more so where there is a high level of telephone based contact.

### Additional Market Focus

There are specific solutions within Trinity to add further focus for specialized markets such as Food & Beverage where the requirements for Catchweight management may be critical.

### Adaptable To Multiple Sectors

Microsoft Dynamics GP + Trinity has been implemented as a wholesale distribution solution in a wide range of market sectors including...

- Agricultural Supplies
- Bearings
- Books
- Catering Equipment
- Cheese
- Chemicals
- Craft Goods
- Dairy Products
- Decorators Supplies
- Domestic Equipment
- Electrical
- Electronics
- Garden Furniture
- Garden Nursery
- General Food
- Industrial Components
- Industrial Fasteners
- Laboratory Supplies
- Meat
- Medical Supplies
- Packaging
- Paper
- Plumbing Supplies
- Recycled Merchandise
- Safety Equipment
- Software
- Sports Equipment
- Stationery
- Textiles & Clothing
- Toys
- Truck Accessories
- Wine